



association of the  
luxembourg fund industry



# AMSTERDAM ROADSHOW

**Luxembourg: The Global Fund Centre**

**Crowne Plaza South, Amsterdam  
14 February 2017**

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**08.00 – 09.00 Registration and coffee**

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**09.00 – 09.15 Welcome**

H.E. Pierre-Louis Lorenz, Ambassador, Embassy of Luxembourg in The Hague  
Camille Thommes, Director General, Association of the Luxembourg Fund Industry (ALFI)

**09.15 – 10.05 Industry Drivers: where is the asset management industry heading in 2017 and beyond?**

This panel will discuss the latest trends and industry drivers such as FinTech, Brexit, CMU, the impact of regulatory developments as well as new “brands” such as EuVECA, EuSEF and ELTIF

Moderator: Timothy Caverly, Independent Director

Panelists: Christianne de Roy, Head of Financial Institutions, Wholesale Banking, ING  
Jacques Elvinger, Partner, Elvinger Hoss Prussen  
Simon Ramos, Partner, Deloitte  
David Suetens, Country Head and Managing Director, State Street

**10.05 – 10.25 Governance.io: RegTech designed in Luxembourg and built in The Netherlands. A perfect match**

A testimony from Rob and Bert Boerman, Founders, 2Gears, Luxembourg Fintech of the year 2016  
Interviewer: Hervé Leclercq, Partner, Luther S.A

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**10.25 – 10.50 Coffee break**

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**10.50 – 11.40 Structuring: meeting the needs of institutional investors**

Practitioners will explain how to best structure and distribute products and present the newest Luxembourg vehicle, the RAIF, and institutional investors provide their point of view

Moderator: Michael Ferguson, Partner, EY

Panelists: Jacqueline Lommen, Director European Pensions, Robeco Institutional Asset Management  
Claude Niedner, Partner, Arendt & Medernach  
Nesbit West, Consultant, Independent Advisory  
Georges Wolff, Country Manager, NN Investment Partners Luxembourg S.A.

**11.40 – 12.30 Responsible Investing: the time is now!**

RI experts will discuss ESG techniques and trends as well as climate finance and impact investing

Moderator: Christian Hertz, Director, Head of Legal, Luxembourg Investment Solutions S.A.

Panelists: Thomas Seale, Chairman, LuxFLAG  
Heidi Foppa, Head of Business Dev. & Investor Relations, Triodos Investment Management  
Laetitia Hamon, Manager, KPMG  
Louise Hedberg, Head of Corporate Governance, East Capital  
Nichola Marshall, Head of Responsible Investment, Sparinvest

**12.30 Closing remarks**

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**12.30 – 14.00 Networking buffet lunch**

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**13.00 – 14.15 Real Estate Investment Funds workshop**

Practitioners will explain real estate alternative investment funds and focus on topics such as marketing, distribution, use of AIFM in NL for marketing of Lux funds, vehicles & latest projects of the asset managers.

Moderator: Jean-Daniel Zandona, Director, Credit Suisse Luxembourg S.A.

Panelists: Ewoud Boeckhout, LB Property Services  
Maurits Cammeraat, Director of Professional Standards, INREV  
Marc Meyers, Partner, Loyens & Loeff Luxembourg  
Bas van Beek, Director, CBRE Global Investors

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