



association of the
luxembourg fund industry

| **roadshow**

| **october 2012**



**luxembourg –
the global opportunity
for asset management**

chile, october 19th, 2012



invitation

Dear Fund Industry Professional,

The Association of the Luxembourg Fund Industry, ALFI, is delighted to invite you to the latest in our successful series of global fund industry seminars, which takes place on:

Friday 19th October, 08.30 – 12.00
W hotel, Isidora Goyenechea 3000, Las Condes

This thought-provoking seminar will highlight and analyse the growing importance of the selection of fund domicile and fund branding in the current marketplace. Amid high levels of volatility in markets and rising concerns over sovereign stability, Luxembourg's experience, financial strength, prudence and innovation helps fund management companies expand and enhance their brands.

Luxembourg is the world leader in [UCITS](#) products, which enable funds to be distributed across Europe and afford a very high degree of investor protection. The 2,296 billion euros (at 31 July 2012) in net assets under management in Luxembourg is second only to the US and is testament to the level of trust in both Luxembourg and in the UCITS brand. This brand is now recognised as the only truly globally distributed investment fund product. As a result, an increasing number of asset managers with global ambitions are establishing UCITS funds. Luxembourg-domiciled investment structures are now distributed in over 50 countries across Europe, Asia, Latin America and the Middle East.

In addition, in response to the growth in [alternative investments](#), Luxembourg offers a full range of alternative investment products, including hedge funds, private equity funds and real estate funds.

We would be pleased to welcome you to our interactive sessions which will discuss practical aspects of global fund management as well as European and International regulatory developments. The seminar is free of charge and the detailed programme is on the following page.

To register, please [click here](#) or refer to the registration section on the roadshow webpage on www.alfi.lu (conference section).

We hope to have the pleasure of welcoming you.

Yours sincerely,

Camille Thommes
Director General, ALFI

programme

8.30 | **Registration & breakfast**

9.30 | **Welcome & introduction**

Marc Saluzzi, Chairman, ALFI

9.45 | **Introduction**

José Manuel Silva, Partner & CIO, LarrainVial Administradora General de Fondos S.A., Santiago de Chile, Member of the board of the Chilean Mutual Funds Association

10.00 | **Luxembourg: International Hub**

Moderator:

Denise Voss, Conducting Officer, Franklin Templeton Investments

Experts:

Olivia Moessner, Counsel, Elvinger Hoss & Prussen

Rudolf Kömen, Managing Director, SEB Asset Management,

Fernand Reiners, Member of the Executive Committee, Banque de Luxembourg

José Manuel Silva, Partner & CIO, LarrainVial Administradora General de Fondos S.A., Santiago de Chile

11.00 | **European and International Regulatory Developments**

Moderator:

Rafik Fischer, General Manager, Head of Global Investor Services, KBL European Private Bankers

Experts:

Carolina Philipps, Senior Associate, Guerrero Olivos Novoa Errázuriz, Santiago de Chile

Mickael Tabart, Director, KPMG

Marc Feider, Senior Partner, Allen & Overy Luxembourg

Jon Griffin, Managing Director, J.P.Morgan Asset Management

12.00 | **Networking buffet lunch**

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